

Investor Presentation

February 2024

Forward Looking Statements

This presentation may contain statements concerning certain trends, expectations, forecasts, estimates, or other forward-looking information affecting or relating to STERIS or its industry, products or activities that are intended to qualify for the protections afforded "forward-looking statements" under the Private Securities Litigation Reform Act of 1995 and other laws and regulations. Forward-looking statements speak only as to the date the statement is made and may be identified by the use of forward-looking terms such as "may," "will," "expects," "forecasts," "forecasts," "outlook," "impact," "potential," "confidence," "improve," "optimistic," "deliver," "orders," "backlog," "comfortable," "trend", and "seeks," or the negative of such terms or other variations on such terms or comparable terminology. Many important factors could cause actual results to differ materially from those in the forward-looking statements including, without limitation, disruption of production or supplies, changes in market conditions, political events, pending or future claims or litigation, competitive factors, technology advances, actions of regulatory agencies, and changes in laws, government regulations, labeling or product approvals or the application or interpretation thereof. Other risk factors are described in STERIS's other securities filings, including Item 1A of our Annual Report on Form 10-K for the year ended March 31, 2023. Many of these important factors are outside of STERIS's control. No assurances can be provided as to any regulatory action, administrative proceedings, government investigations, litigation, warning letters, cost reductions, business strategies, earnings or revenue trends or future financial results. References to products are summaries only and should not be considered the specific terms of the product clearance or literature. Unless legally required, STERIS does not undertake to update or revise any forward-looking statements even if events make clear that any projected results, express or implied, will not be realized. Other potential risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements include, without limitation, (a) the impact of the COVID-19 pandemic or similar public health crises on STERIS's operations, supply chain, material and labor costs, performance, results, prospects, or value, (b) STERIS's ability to achieve the expected benefits regarding the accounting and tax treatments of the redomiciliation to Ireland ("Redomiciliation"), (c) operating costs, Customer loss and business disruption (including, without limitation, difficulties in maintaining relationships with employees, Customers, clients or suppliers) being greater than expected, (d) STERIS's ability to successfully integrate the businesses of Cantel Medical into our existing businesses, including unknown or inestimable liabilities, impairments, or increases in expected integration costs or difficulties in connection with the integration of Cantel Medical, (e) uncertainties related to tax treatments under the TCJA and the IRA, (f) the possibility that Pillar Two Model Rules could increase tax uncertainty and adversely impact STERIS's provision for income taxes and effective tax rate and subject STERIS to additional income tax in jurisdictions who adopt Pillar Two Model Rules, (g) STERIS's ability to continue to qualify for benefits under certain income tax treaties in light of ratification of more strict income tax treaty rules (through the MLI) in many jurisdictions where STERIS has operations, (h) changes in tax laws or interpretations that could increase our consolidated tax liabilities, including changes in tax laws that would result in STERIS being treated as a domestic corporation for United States federal tax purposes, (i) the potential for increased pressure on pricing or costs that leads to erosion of profit margins, including as a result of inflation, (j) the possibility that market demand will not develop for new technologies, products or applications or services, or business initiatives will take longer, cost more or produce lower benefits than anticipated, (k) the possibility that application of or compliance with laws, court rulings, certifications, regulatory actions, including without limitation any of the same relating to FDA, EPA or other regulatory authorities, government investigations, the outcome of any pending or threatened FDA, EPA or other regulatory warning notices, actions, requests, inspections or submissions, the outcome of any pending or threatened litigation brought by private parties, or other requirements or standards may delay, limit or prevent new product or service introductions, affect the production, supply and/or marketing of existing products or services, result in costs to STERIS that may not be covered by insurance, or otherwise affect STERIS's performance, results, prospects or value, (1) the potential of international unrest, including the Russia-Ukraine or Israel-Hamas military conflicts, economic downturn or effects of currencies, tax assessments, tariffs and/or other trade barriers, adjustments or anticipated rates, raw material costs or availability, benefit or retirement plan costs, or other regulatory compliance costs, (m) the possibility of reduced demand, or reductions in the rate of growth in demand, for STERIS's products and services, (n) the possibility of delays in receipt of orders, order cancellations, or delays in the manufacture or shipment of ordered products, due to supply chain issues or otherwise, or in the provision of services, (o) the possibility that anticipated growth, cost savings, new product acceptance, performance or approvals, or other results may not be achieved, or that transition, labor, competition, timing, execution, impairments, regulatory, governmental, or other issues or risks associated with STERIS's businesses, industry or initiatives including, without limitation, those matters described in STERIS's various securities filings, may adversely impact STERIS's performance, results, prospects or value, (p) the impact on STERIS and its operations, or tax liabilities, of Brexit or the exit of other member countries from the EU, and the Company's ability to respond to such impacts, (g) the impact on STERIS and its operations of any legislation, regulations or orders, including but not limited to any new trade or tax legislation (including CAMT and excise tax on stock buybacks), regulations or orders, that may be implemented by the U.S. administration or Congress, or of any responses thereto, (r) the possibility that anticipated financial results or benefits of recent acquisitions, including the acquisition of Cantel Medical and Key Surgical and the acquisition of certain BD assets, or of STERIS's restructuring efforts, or of recent divestitures, including anticipated revenue, productivity improvement, cost savings, growth synergies and other anticipated benefits, will not be realized or will be other than anticipated, (s) the increased level of STERIS's indebtedness incurred in connection with the acquisition of Cantel Medical limiting financial flexibility or increasing future borrowing costs, (t) rating agency actions or other occurrences that could affect STERIS's existing debt or future ability to borrow funds at rates favorable to STERIS or at all, (u) the effects of changes in credit availability and pricing, as well as the ability of STERIS's ability to complete any announced transactions, including the fulfillment of related closing conditions.



Non-GAAP Financial Measures

Adjusted net income, adjusted income from operations, free cash flow and constant currency organic revenue are non-GAAP measures that may be used from time to time and should not be considered replacements for GAAP results. Non-GAAP financial measures are presented in this release with the intent of providing greater transparency to supplemental financial information used by management and the Board of Directors in their financial analysis and operational decision making. These amounts are disclosed so that the reader has the same financial data that management uses with the belief that it will assist investors and other readers in making comparisons to our historical operating results and analyzing the underlying performance of our operations for the periods presented. The Company believes that the presentation of these non-GAAP financial measures, when considered along with our GAAP financial measures, provides a more complete understanding of the factors and trends affecting our business than could be obtained absent this disclosure.

Adjusted net income and adjusted income from operations exclude the amortization of intangible assets acquired in business combinations, acquisition and divestiture related transaction costs, integration costs related to acquisitions, tax restructuring costs, and certain other unusual or non-recurring items. STERIS believes this measure is useful because it excludes items that may not be indicative of or are unrelated to our core operating results and provides a baseline for analyzing trends in our underlying businesses.

The Company defines free cash flow as cash flows from operating activities less purchases of property, plant, equipment and intangibles, plus proceeds from the sale of property, plant, equipment, and intangibles. STERIS believes that free cash flow is a useful measure of the Company's ability to fund future principal debt repayments and growth outside of core operations, pay cash dividends, and repurchase ordinary shares.

To measure the percentage organic revenue growth, the Company removes the impact of significant acquisitions and divestitures that affect the comparability and trends in revenue. To measure the percentage constant currency organic revenue growth, the impact of changes in currency exchange rates and acquisitions and divestitures that affect the comparability and trends in revenue are removed. The impact of changes in currency exchange rates is calculated by translating current year results at prior year average currency exchange rates.

Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names. These adjusted financial measures should not be considered in isolation or as a substitute for reported sales, gross profit, operating income, net earnings and net earnings per diluted share, the most directly comparable GAAP financial measures. These non-GAAP financial measures are an additional way of viewing aspects of the Company's operations that, when viewed with GAAP results and the reconciliations to corresponding GAAP financial measures below, provide a more complete understanding of the business. The Company strongly encourages investors and shareholders to review its financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure.



STERIS at a Glance

STERIS is a leading global provider of products and services that meet the needs of healthcare growth areas: procedures, devices, pharmaceuticals and dental.



Our MISSION IS TO HELP OUR CUSTOMERS CREATE A HEALTHIER AND SAFER WORLD by providing innovative healthcare and life science products and services around the globe.



Serving Growth Areas Within Healthcare

CUSTOMERS



Hospitals, Surgery & GI Centers



Medical Device Manufacturers



Pharmaceutical Production



Dental Practitioners & Educational Facilities

REPORTING SEGMENTS

Healthcare

A comprehensive offering for healthcare providers worldwide, focused on sterile processing departments and procedural centers, such as operating rooms and endoscopy suites. Our products and services range from infection prevention consumables and capital equipment, as well as services to maintain that equipment; to the repair of re-usable procedural instruments; to outsourced instrument reprocessing services. In addition, our procedural offerings also include endoscopy accessories and capital equipment infrastructure used primarily in operating rooms, ambulatory surgery centers, endoscopy suites, and other procedural areas.

Applied Sterilization Technologies (AST)

Third-party service provider for the industrial sterilization and testing services needed to provide sterility services for medical device and pharmaceutical manufacturers. Our technology-neutral offering supports Customers every step of the way, from testing through sterilization.

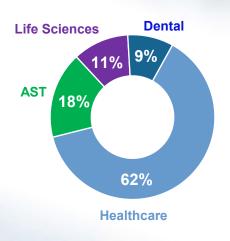
Life Sciences

Comprehensive offering of products and services that support pharmaceutical manufacturing, primarily for vaccine and other biopharma Customers focused on aseptic manufacturing. These offerings include a full suite of consumable products, equipment maintenance and specialty services, and capital equipment.

Dental

A comprehensive portfolio for dental practitioners and dental schools, offering instruments, infection prevention consumables and instrument management systems.

FY23 % of REVENUE



Healthcare Segment

Products / Services

- Primary Customers of this segment are hospitals, surgery centers and endoscopy centers; anywhere healthcare procedures take place.
- STERIS differentiates itself through a comprehensive product and service offering.
- Service force of over 1,000 technicians.

FY23 % Segment Revenue



35% Service



35% Consumables



15%
IPT Capital
Equipment



15%
Procedural Capital
Equipment



Key Facts

Leading provider to sterile processing departments, operating rooms and endoscopy centers

Organic revenue growth driven by healthcare procedure volumes

Mid-single digit organic revenue growth outlook long-term

Growth accelerated by full suite of new products

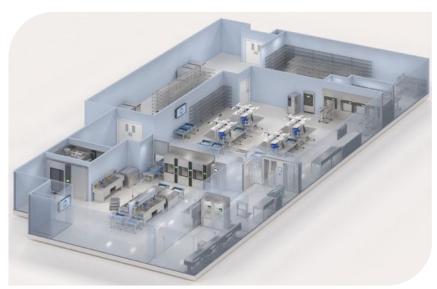


Overview of Healthcare Environments

Sterile Processing

Offering:

- Consumables such as cleaning chemistries and sterility assurance products; small portion of consumables are proprietary to our capital equipment
- Capital equipment such as steam sterilizers, low-temp sterilizers, and washer disinfectors
- Equipment service and maintenance
- Instrument repair
- Outsourced reprocessing



Endoscopy Suite

Offering:

- Liquid chemical sterilization systems and automated endoscope reprocessors (AERs)
- Instrument repair
- Consumables used for reprocessing
- Single-use clinical accessories
- Cabinets and storage



Operating Room

Offering:

- Surgical tables and lights
- OR Integration and visualization systems
- Booms to support necessary gasses and systems used in the OR
- Cabinets and storage
- Ceiling systems and laminar air flow
- Pre-fabricated OR walls





Applied Sterilization Technologies ("AST") Segment

Products / Services

- Provides contract sterilization and testing services primarily for medical device and pharmaceutical manufacturers.
- Crucial step in safely delivering sterile products ranging from disposable surgical kits to orthopedic implants.
- Operates in highly regulated industry with global strength and local focus.

Radiation Modalities



X-RAY

Uses ionizing energy from converted electrons



ELECTRON BEAM

Exposes product to high-energy electrons



GAMMA

Exposes product to Cobalt 60 radiation

Gas Modalities



ETHYLENE OXIDE (EO)

Exposes product to gaseous sterilant



VAPORIZED HYDROGEN PEROXIDE (VHP)

Low temp vapor process under deep vacuum



Key Facts

Technology neutral service provider

Low double-digit organic revenue growth outlook long-term

Approximately 80% of Customers are on 3 to 5-year contracts

Approximately 60 facilities globally

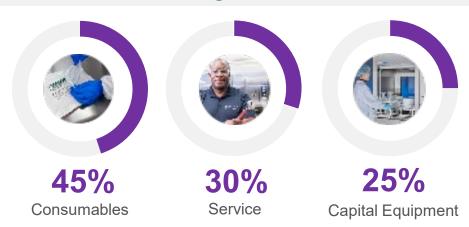


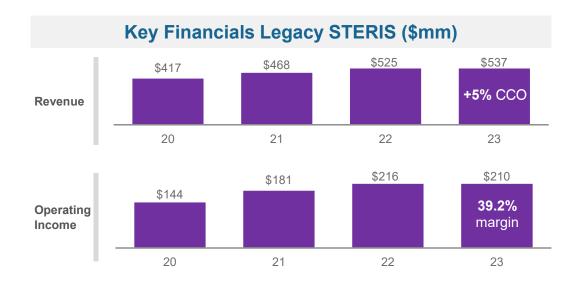
Life Sciences Segment

Products / Services

- Sells primarily to pharmaceutical Customers, primarily biopharma manufacturers to support the aseptic manufacturing environment through a mix of consumables, service and capital equipment.
- Capital equipment and chemistry portions of business shares R&D and manufacturing with the Healthcare segment given similarity of product offering.

FY23 % Segment Revenue





Key Facts

Trusted provider of critical products and services

Part of highly regulated process for our Customers

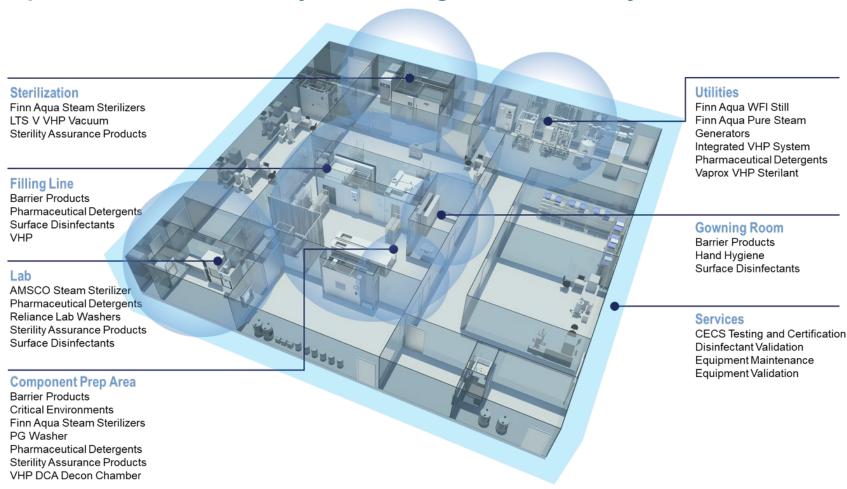
Opportunity for growth as biopharma production continues to grow over the next several years

Mid-single digit organic revenue growth outlook long-term



Key Environment: Pharma Production

STERIS helps aseptic manufacturers of injectable drugs ensure sterility.



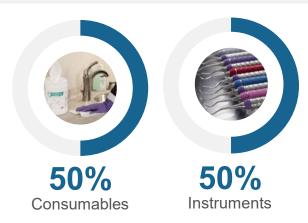


Dental Segment

Products / Services

- Comprehensive offering of instruments, infection prevention consumables and instrument management systems for dental offices, dental service organizations and dental schools throughout the world.
- Leading compliance, education and monitoring technologies focused on infection prevention programs.
- Infection prevention and reprocessing products such as: cleaning solutions, disinfectants, sterility assurance products, and single-use instruments.

FY23 % Segment Revenue



Recent History



- Acquired June, 2021
- First full year of revenue, fiscal 2023



Key Facts

Trusted brands

Key relationships with dental professionals and schools

100% recurring revenue

Mid-single digit organic growth outlook long-term



ESG at STERIS

At STERIS, our Mission is to HELP OUR CUSTOMERS CREATE A HEALTHIER AND SAFER WORLD. In fulfilling that Mission, we are committed to creating a sustainable future for our Customers, our people, our shareholders and the communities in which we work and live.

Our ESG program focuses on four key areas:



Environmental Stewardship

Lean concepts and a mindset of continuous improvement drive our focus on reducing waste of materials and energy consumption in our global facilities. Our product development initiatives delivering products and services that help our Customers reduce their environmental footprint.



People & Communities

People are the key to our success. Our ideal team is engaged, diverse, inclusive and talented. We work to support of these goals and recognize that change takes time. We commit to considering the impact of our activities on people and the planet.



Health & Safety

STERIS has created a culture of health and safety of its employees, Customers and the communities that we serve.



Ethical Business Practices

STERIS is committed to conducting its business fairly, honorably, with integrity, and in compliance with the law in all jurisdictions where we operate.



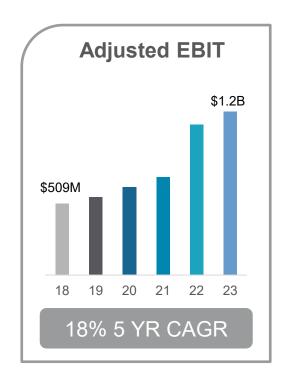
Lean helps our people build new behaviors and capabilities, allowing us to remain competitive by:

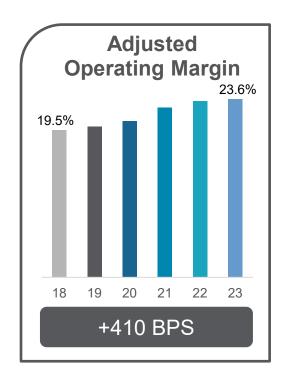
- Removing wasteful activities from our practices.
- Generating more value for our Customers, while making work less strenuous for our people.
- Encouraging continuous improvement by creating an environment that supports involvement and mutual respect.



History of Performance





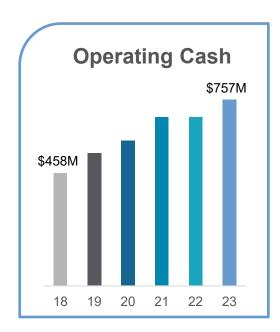


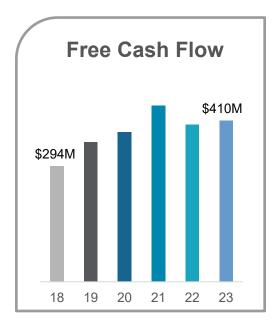


Constant Currency Organic revenue averaged 8% the last five years. See Appendix for Reconciliation; Years are Fiscal Years.



Cash Flow Generation Provides Capacity for Growth





FY22 cash was impacted by approximately \$200 million in acquisition and integration related costs.

PRIORITIES FOR CAPITAL

- Maintain and Grow Dividend
- Reinvest in the Business
- Mergers and Acquisitions
- Share Repurchase

See Appendix for Reconciliation; Years are Fiscal Years.



Fiscal 2024 Outlook

- Total Revenue growth of approximately 10-11%
 - Constant currency organic revenue growth of approximately 7-8%
- Adjusted earnings per diluted share of \$8.60 to \$8.70
- Free cash flow of approximately \$685 million
- Capital expenditures of approximately \$310 million

*Outlook as of February 7, 2024



Long-term Objectives

Total revenue growth opportunity of mid-to-high single digits

- Organic growth of mid-single digits supported by global demand for procedure volumes
- Supplementing organic growth with M&A opportunities achieves long-term goal of mid-to-high single digit revenue growth

Double-digit adjusted EPS growth over long periods of time



Positioned for Continued Growth

- We are a leading global provider of products and services that meet the needs of healthcare growth areas: procedures, devices, pharmaceuticals and dental.
- We offer comprehensive sterilization and disinfection portfolios for a broad set of healthcare Customers.
- We have a history of double-digit adjusted EPS growth on mid-to-high singledigit revenue growth.
- It is the Company's long-term objective to continue this trend.
- We have an experienced and stable management team.
- We have a strong balance sheet and generate free cash flow that provides capacity for growth.



Appendix



	Twelve months ended March 31, (unaudited)							
								Constant
					Impact of Foreign			Currency
			Impact of	Impact of	Currency	GAAP	Organic	Organic
	As reported, GAAP		Acquisitions	Divestitures	Movements	Growth	Growth	Growth
	2023	2022	2023	2022	2023	2023	2023	2023
Segment revenues:								
Healthcare	3,085,131,000	2,845,467,000	98,400,000	(101,631,000)	(52,416,000)	8.4%	8.9%	10.8%
Applied Sterilization Technologies	914,431,000	852,972,000	-	-	(37,750,000)	7.2%	7.2%	11.6%
Life Sciences	536,704,000	524,964,000	2,800,000	(5,502,000)	(12,842,000)	2.2%	2.8%	5.3%
Dental	421,573,000	361,661,000	65,009,000	-	(6,442,000)	16.6%	-1.4%	0.4%
Total	4,957,839,000	4,585,064,000	166,209,000	(107,133,000)	(109,450,000)	8.1%	7.0%	9.4%



	Twelve months ended March 31, (unaudited)							
	Gross Profit		Income from Operations		Net Income attributable to shareholders		Diluted EPS	
	2023	2022	2023	2022	2023	2022	2023	2022
GAAP	2,159,692,000	2,016,362,000	268,185,000	425,618,000	107,030,000	243,888,000	1.07	2.48
Adjustments:								
Amortization of acquired intangible assets	1,891,000	65,000	376,822,000	366,434,000				
Acquisition and integration related charges	6,201,000	8,906,000	24,196,000	205,788,000				
Redomiciliation and tax restructuring costs	-	-	661,000	301,000				
Gain on fair value adjustment of acquisition related contingent consideration	-	-	(3,100,000)	(2,350,000)				
Net (gain) loss on divestiture of businesses	3,126,000	-	(67,000)	(874,000)				
Amortization of inventory and property "step up" to fair value	9,846,000	73,864,000	12,254,000	81,804,000				
Restructuring charges	-	-	485,000	48,000				
Goodwill impairment charge	-	-	490,565,000	-				
Fair value adjustment related to convertible debt, premium liability					-	27,806,000		
Net impact of adjustments after tax*					715,187,000	507,222,000		
Net EPS impact							7.13	5.44
Adjusted	2,180,756,000	2,099,197,000	1,170,001,000	1,076,769,000	822,217,000	778,916,000	8.20	7.92



	Twelve Months Ended March 31,		
	2023 2022		
	(Unaudited)	(Unaudited)	
Calculation of Free Cash Flow:			
Cash flows from operating activities	756,947,000	684,811,000	
Purchases of property, plant, equipment, and intangibles, net	(361,969,000)	(287,563,000)	
Proceeds from the sale of property, plant, equipment, and intangibles	14,587,000	1,741,000	
Free Cash Flow	409,565,000	398,989,000	



FY 2024 Outlook	Twelve Months
	Ended March 31, 2024
	(Outlook)***
Net income per diluted share	\$5.35 - \$5.45
Amortization of acquired intangible assets	3.05
Acquisition and integration related charges	0.20
Adjusted net income per diluted share	\$8.60 - \$8.70
Cash flows from operating activities	995,000
Purchases of property, plant, equipment, and intangibles, net	(310,000)
Free Cash Flow	685,000
*** All amounts are estimates.	





STERIS plc

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